



BOSCH

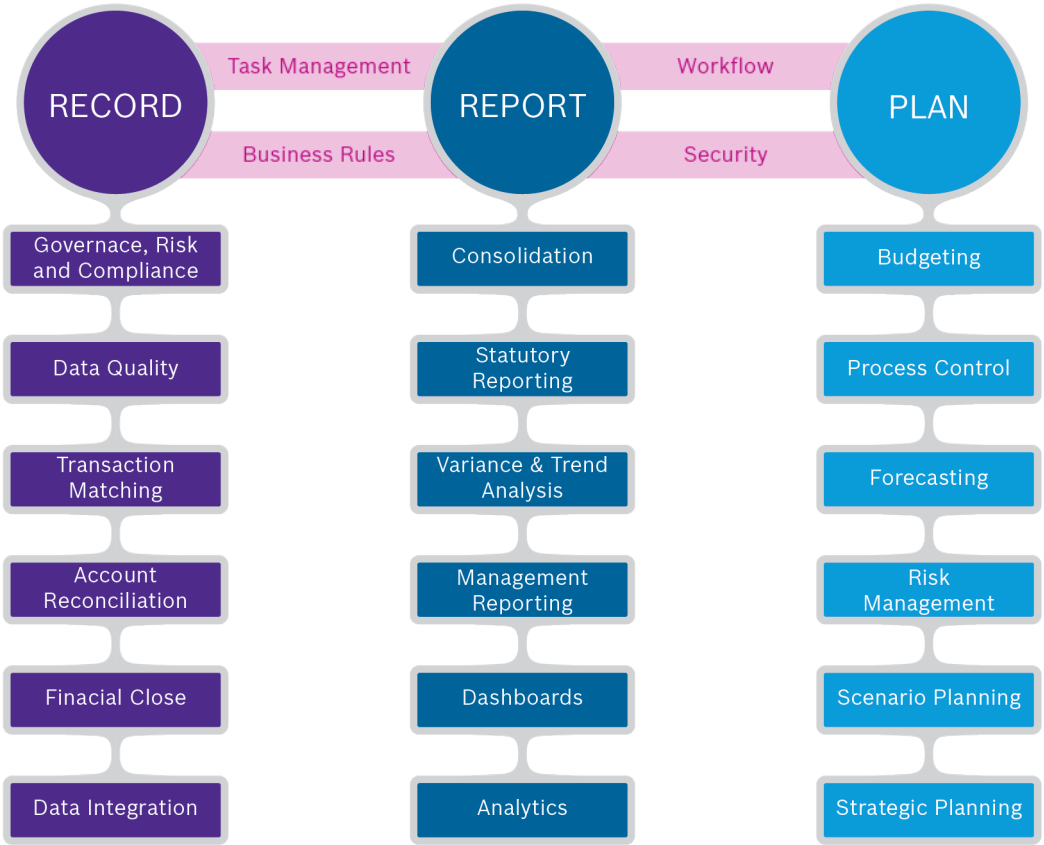
Invented for life



Finance Practice



Financial Services Portfolio



Record to Report to Plan

From RECORD to REPORT-From REPORT to PLAN

Turn your financial transactions into efficient, fast close process - Use the present to plan the future

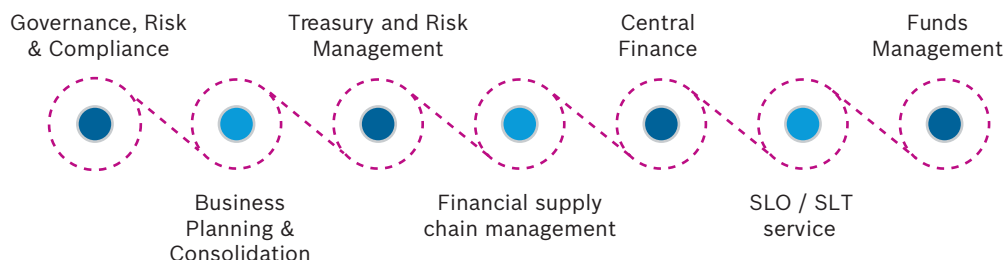
| Financial Transformation Services | Financial Optimization Services | Financial Consulting Services |
|--|--|---|
| <ul style="list-style-type: none">▶ Business Planning & Consolidation▶ Treasury & Risk Management▶ Financial Supply Chain Management▶ Central Finance▶ Governance, Risk and Compliance | <ul style="list-style-type: none">▶ SLO Service – New GL Migration▶ SLT Service – Profit Center Re-Organization▶ Financial Closing Cockpit▶ Systems Audits▶ IFRS | <ul style="list-style-type: none">▶ Funds Management▶ Consulting on Chart of Accounts▶ Consulting on Enterprise Structure▶ Consulting on System Landscape▶ Consulting on Fiscal Year Change |

Financial Transformation Services

- ▶ CFOs know finance transformation can be difficult and time-consuming. But they also know it's an effective way to keep up with the changing needs of the business.
- ▶ Whether it's technology disruption, business model innovation, or a new industry ecosystem, Bosch Global Software Technologies helps finance organizations look ahead to what's next while keeping the ship on a steady course.
- ▶ Some of the Financial transformation services offered are in the Treasury, Financial Consolidations, Business Planning, Financial supply chain management, Central Finance, Business Governance and Risk Management.

Financial Solutions

Financial Transformation Services



Business Planning & Consolidation

The SAP Business Planning and Consolidation (SAP BPC) application delivers planning, budgeting, forecasting, and financial consolidation capabilities, so you can easily adjust plans and forecasts, speed up budget and closing cycles, and ensure compliance with financial reporting standards.

Financial Transformation Services

Business Planning & Consolidation

Forecasting



Forecasting & Consensus Building

- Compliance Management
- Risk Management
- Process controls
- Fraud Management

Business Planning



Business planning

- Budgeting Sales/ revenue planning
- Capital expenditure planning
- Headcount/staffing
- Expenses planning

Consolidate



Consolidation

- Inter-company matching & reconciliation
- Inter-company eliminations
- Legal consolidation

Financial reporting
& Analysis



Financial Reporting & Analysis

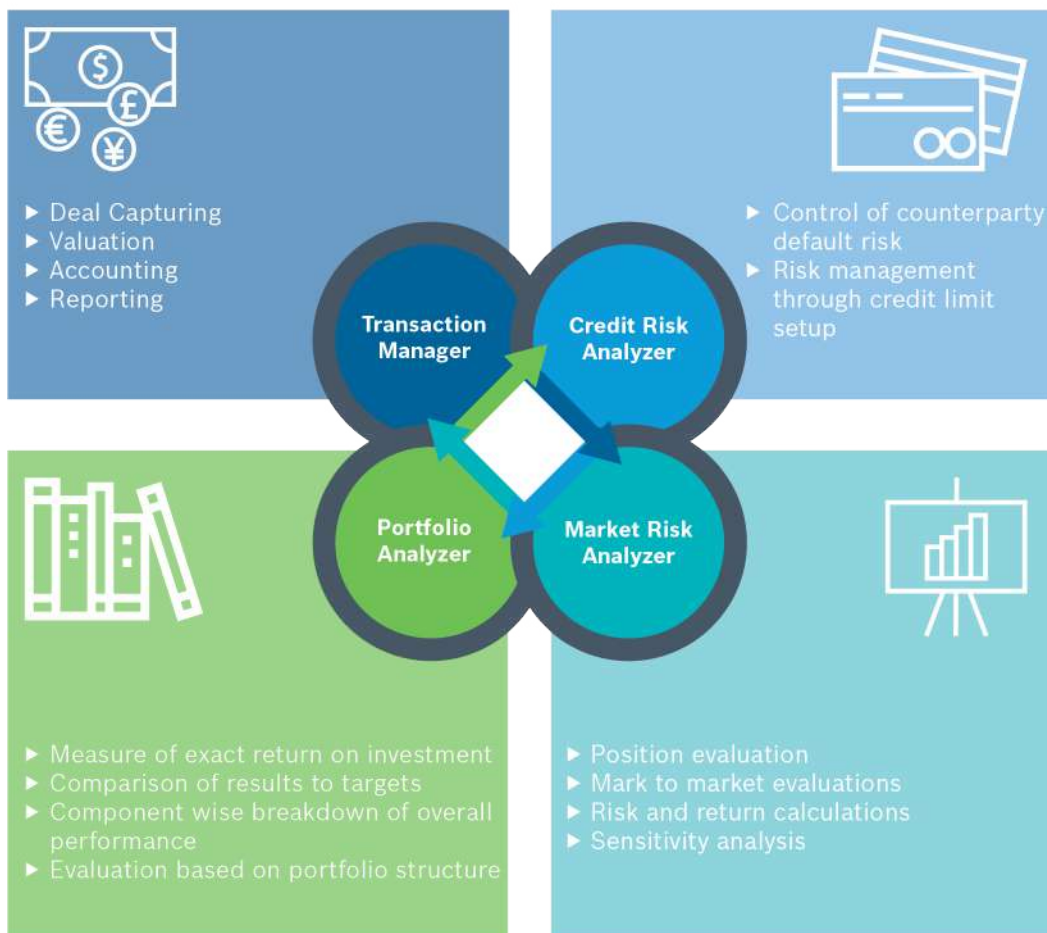
- Drill through to BW Queries
- Drill through to SAP ERP- ECC
- SAP Dashboards
- Ad hoc
- Variance analysis

Treasury and Risk Management

Treasury and Risk Management is a series of solutions like Transaction manager, Market risk analyzer, Credit risk analyzer and Portfolio analyzer that primarily analyze and optimize business processes in the financial area of a company

Financial Transformation Services

Treasury and Risk Management

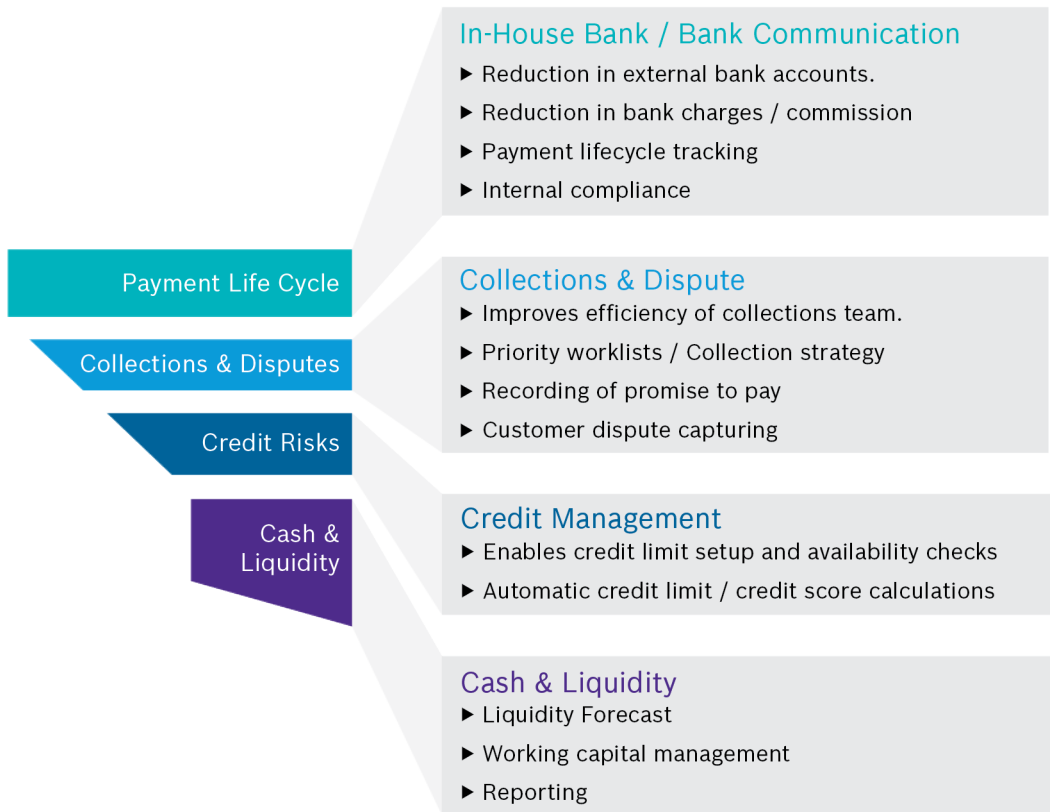


Financial Supply Chain Management

Financial supply chain management optimizes the financial and information flow within a company and between business partners. It contains components like Cash & Liquidity management, Collections & Dispute management, Credit management, In-house cash and Biller direct

Financial Transformation Services

Financial Supply Chain Management

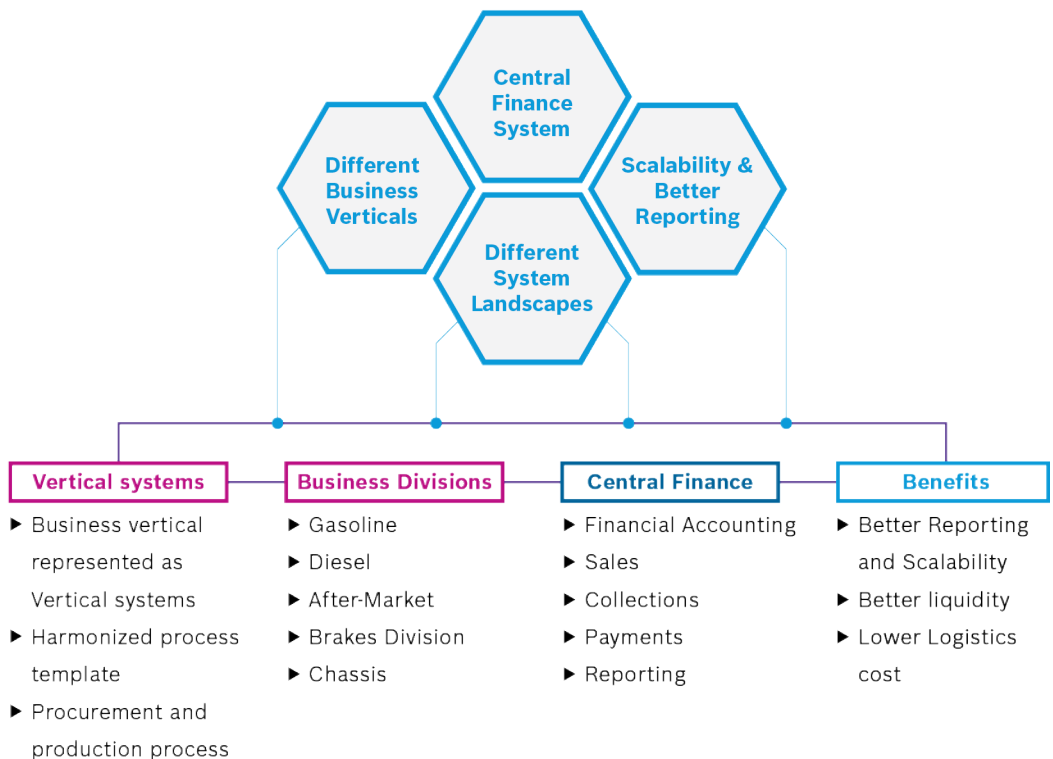


Central Finance

Central Finance enables FI documents to be replicated in a new central finance system in S/4 Hana. Central Finance is relevant in an organization where there are multiple older SAP ERP instances (or) other Non – SAP Finance applications. The central finance system services the purpose of a reporting system integrating the financial information from different feeder systems.

Financial Transformation Services

Central Finance

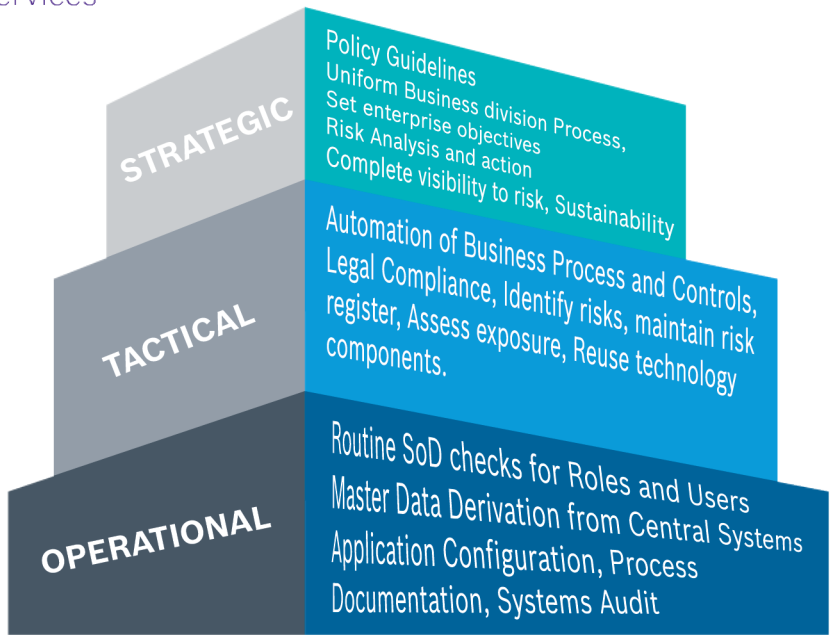


Governance, Risk and Compliance

SAP GRC (Governance, Risk and Compliance) solution enables organizations to manage regulations, compliance and remove any risk in managing organizations' key operations.

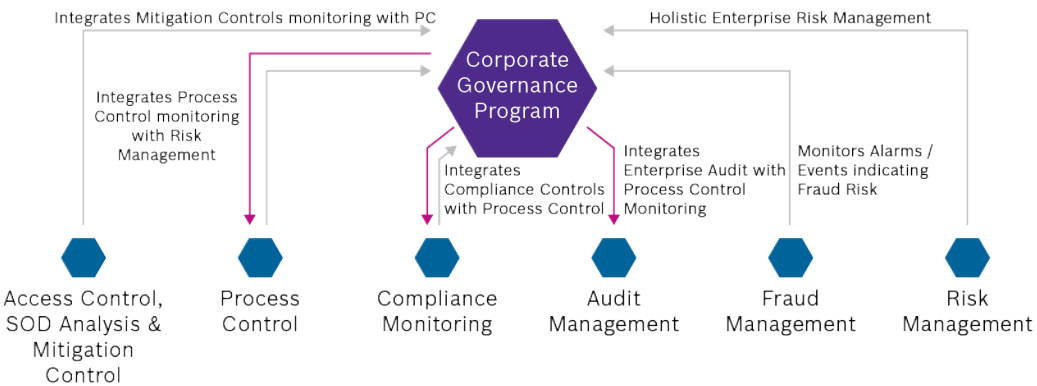
Governance, Risk and Compliance

GRC Services



Overview of RBEI SAP GRC Services

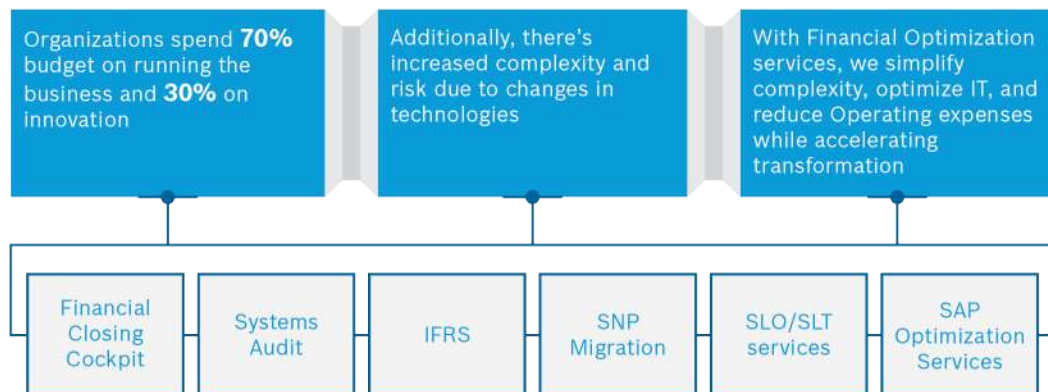
Integrated GRC Services



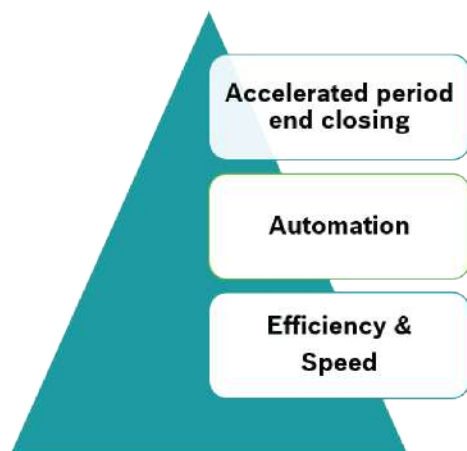
Financial Optimization Services

Financial Services Portfolio

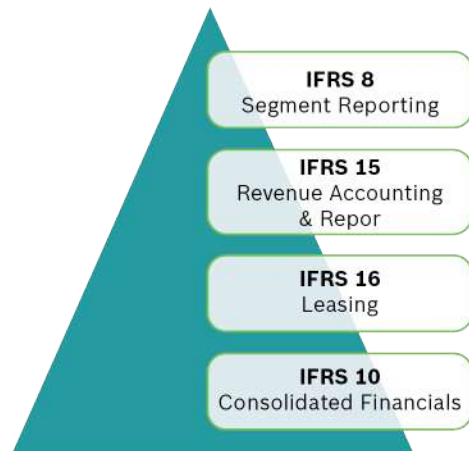
Financial Optimization Services



Financial Closing

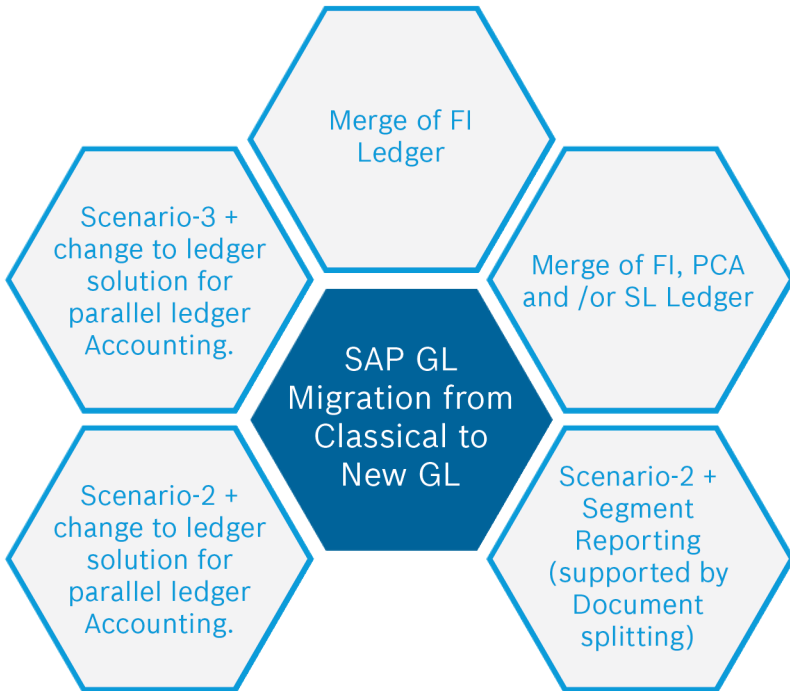


IFRS



SLO Services – New GL Migration

The migration enables to perform the transition as smoothly as possible from the SAP classical General Ledger Accounting environment to the diverse range of functions offered by New General Ledger Accounting



SAP GL Migration for Subsequent Implementation of New GL Functionalities

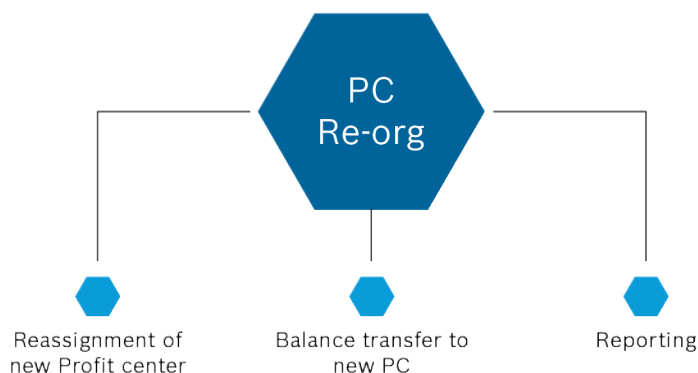
Subsequent Implementation of Document Splitting

Subsequent Implementation of further Ledgers

Subsequent change from account solution to Ledger solution

SLT Service – Profit Center Re-Organization

A change to the profit center structure is generally triggered by a management decision. The reorganization assists you in dividing up, combining, and replacing profit centers. A change to the profit center structure necessitates a change to the assignment of profit centers to objects (such as materials, orders, purchase orders, or sales orders).



Profit center Re-organization – Master change

Create new profit centers

Perform relevant Migration activities

Update new profit centers in

- ▶ Cost centers
- ▶ Material
- ▶ WBS
- ▶ PO / SO
- ▶ Production order
- ▶ Cost objects
- ▶ Internal order

Balance Transfer

Fixed Assets

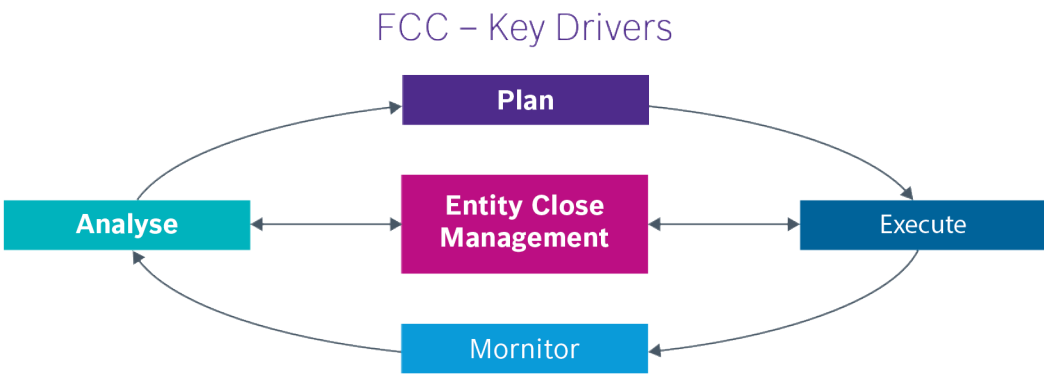
Inventory

Receivables

Payables

Financial Closing

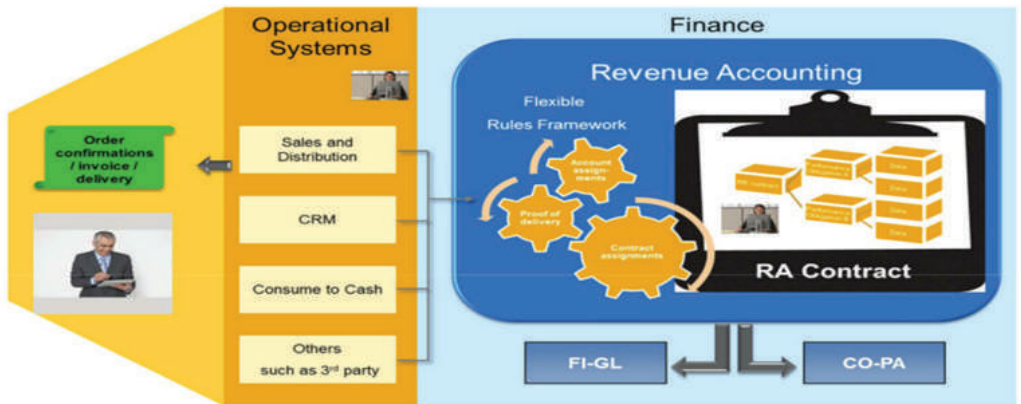
Speed up even the most complex closing cycles, while meeting regulatory requirements and financial reporting standards. Increased user efficiency through centralized monitoring and control and enhanced automation achieved.



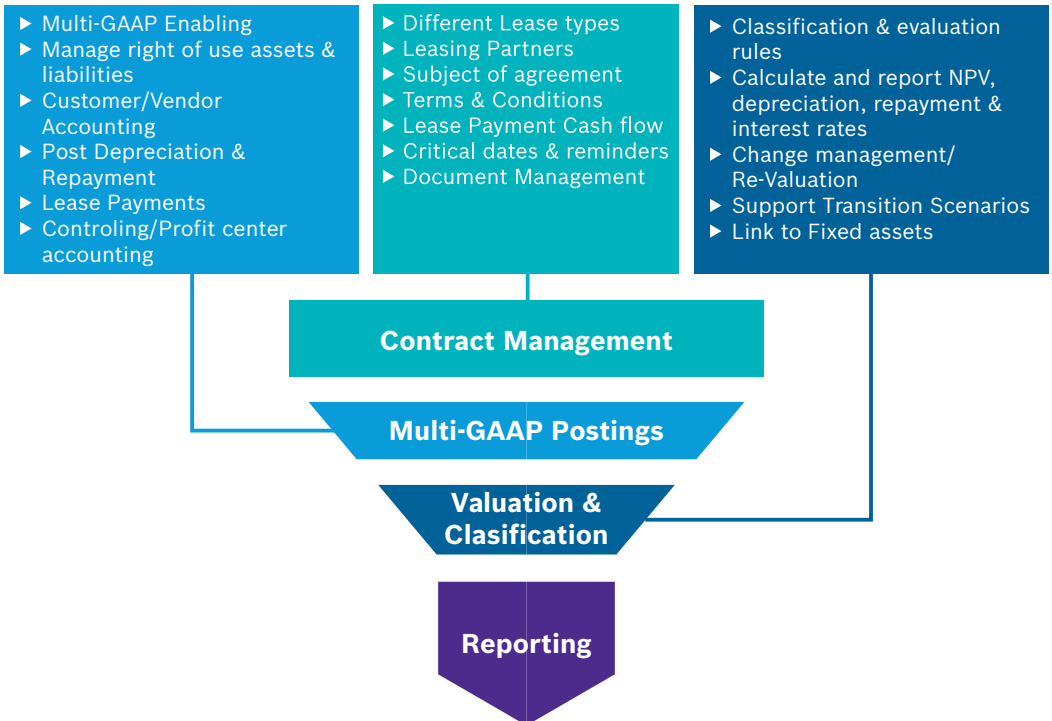
Anticipated Business Benefits

| Controls | Automation | Efficiency | Speed |
|---|---|--|--|
| <ul style="list-style-type: none">▶ Process harmonization▶ Standardize transactions & programs used for financial closing.▶ Harmonize sequence of closing activities▶ Central monitoring of Closing activities | <ul style="list-style-type: none">▶ Automation through remote Jobs▶ Managing dependencies between closing tasks▶ Long term vision of Robotics | <ul style="list-style-type: none">▶ Resource utilization for analytical activities (e.g.. Variance analysis etc.)▶ Improved system performance and no workload peaks by automated jobs which can run in nights and weekends.▶ Job logs are stored in FCC system for long term like 7 to 8 years. | <ul style="list-style-type: none">▶ Best in class accelerated and optimized closing▶ Faster completion of period end closing and reporting.▶ On time availability of Financial information for external and internal stakeholders. |

Revenue Accounting and Reporting



Revenue Accounting and Reporting



Financial Consulting Services

Financial Services Portfolio

Financial Consulting Services

Provided Process (or) Technology consulting to achieve the below objectives:

- ▶ Develop customized, next-generation products and services that help clients shift to new business models designed for today's connected landscape of disruptive technologies.
- ▶ Deploy leading industry insights and design- led thinking to help clients plan and implement transformational solutions that drive rapid results
- ▶ Rethink IT and digital ecosystems to help clients swiftly adopt new technologies to keep pace in an evolving customer driven environment.

Financial Consulting Master Data System

Controlling Point Solutions

Consulting/ Benefit Realization



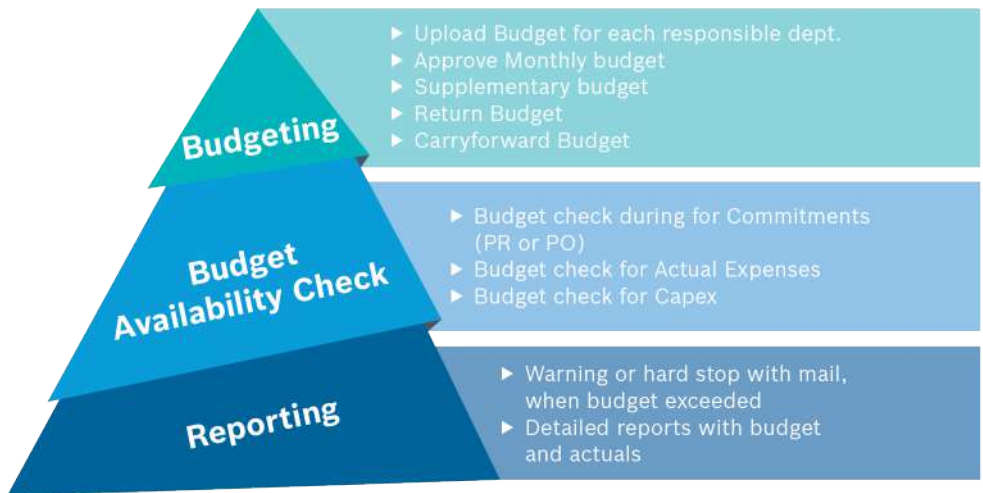
Legal Compliance / Reporting



Funds Management

The purpose of Funds Management is to budget all revenues and expenditures for individual areas of responsibility, to control future funds transactions in accordance with the distributed budget, and to stop the budget being exceeded. You can adapt the budget to changes in conditions by entering releases, supplements, returns, and transfers.

Funds Management



Indirect cost and service related cost form a significant portion of the total cost of an organisation

Unlike Direct costs, it is very difficult to control Indirect costs with out a proper budgetary control mechanism

You can change the budget for any reason (i.e. Unforeseen expenditure)

SAP Funds Management serves as an effective Budgetary control tool



The purpose of Funds Management is to control revenue and capital expenditure

- ▶ For individual areas of responsibility
- ▶ Against budget

Consulting / Benefit Realization

SAP Data Control Check

- ▶ Configuration control
- ▶ Process review
- ▶ Process Gaps
- ▶ Control Gaps

Process Optimization

- ▶ SAP utilization measurement matrix
- ▶ Industry best practices
- ▶ New functionality / feature implementation

Reporting

- ▶ Final Report preparation
- ▶ SWOT Analysis
- ▶ Post Implementation review of recommendations

Management Discussions

- ▶ Presentation of observations
- ▶ Recommendations
- ▶ Brainstorming
- ▶ Decisions

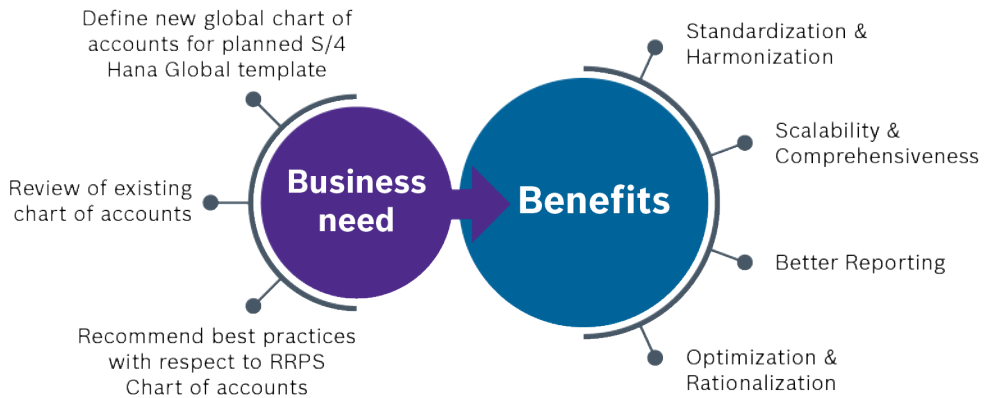
Consulting on best practices on System landscape, Enterprise structure and Fiscal year change.

Consulting on benefit realization in Financials area. Best Practices suggestion Streamlining of processes System optimization

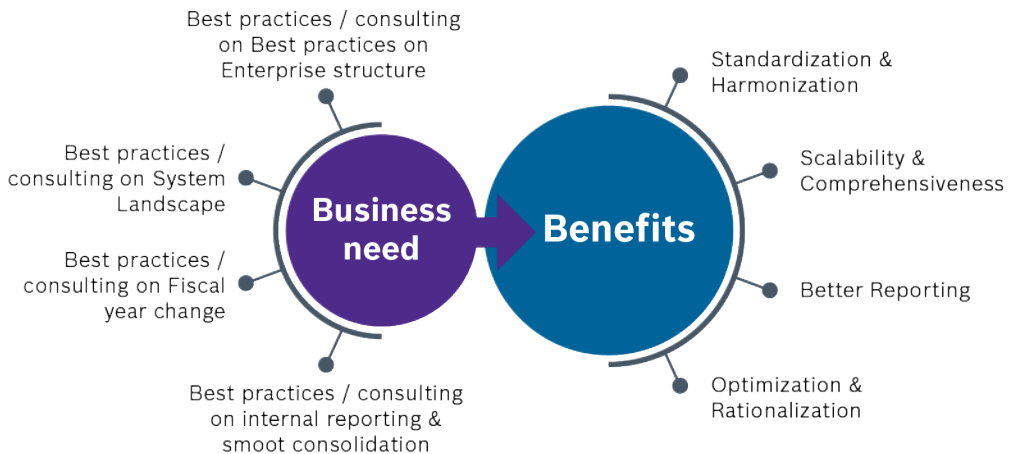
Consulting on Chart of accounts providing best practices with respect to standardization, scalability, better reporting and optimization.

Consulting

Consulting on Chart of Accounts



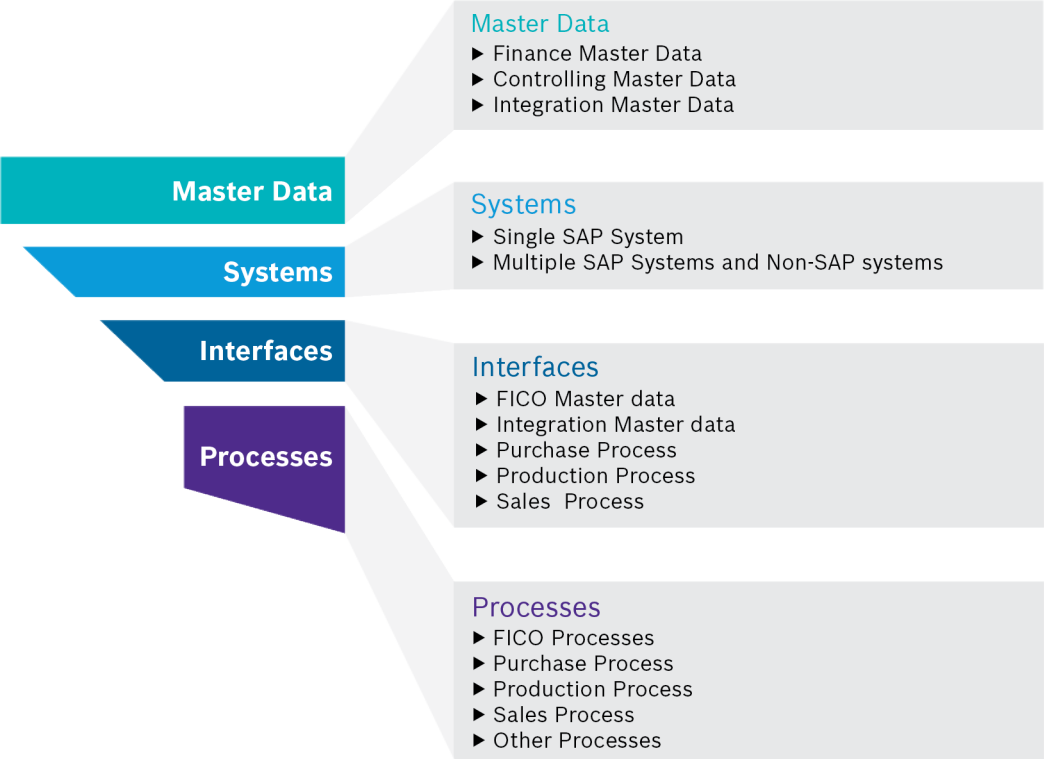
Consulting on System Landscape / Enterprise Structure / Fiscal year change



Benefit Realization

| Business Needs | Value PropositionB | enefits |
|---|--|---|
| <ul style="list-style-type: none">▶ Benefit realization in Finance and controlling▶ Training▶ Best Practices suggestion | <ul style="list-style-type: none">▶ Product Costing▶ Overhead cost controlling▶ Profitability analysis▶ Inventory Valuation▶ Simplification of Customs invoice verification▶ Development for Cash-flow statement etc. | <ul style="list-style-type: none">▶ Effort reduction and increase in efficiency in FI processes▶ Streamlining of process▶ Better internal controls▶ Scalable solutions▶ Optimize usage of SAP |

High Level Overview



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